

Business Intelligence for Southeast Europe

Industry Report Manufacture of chemicals and chemical products 2014 Bulgaria seenews.com/reports

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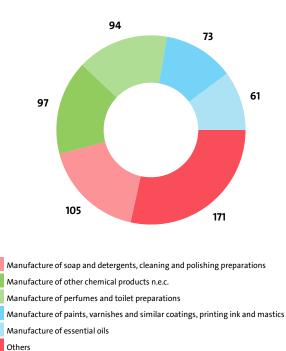
BULGARIA

# I. KEY INDICATORS

- The Manufacture of chemicals and chemical products industry in Bulgaria was represented by 601 companies at the end of 2014, compared to 549 in the previous year and 481 in 2012.
- The industry's net profit amounted to BGN 226,009,000 in 2014.
- The industry's total revenue was BGN 2,909,312,000 in 2014, up by 12.00% compared to the previous year.
- The combined costs of the companies in the Manufacture of chemicals and chemical products industry reached BGN 2,658,976,000 in 2014, up by 10.12% year-on-year.
- The industry's total revenue makes up 3.77% to the country's Gross domestic product (GDP) in 2014, compared to 3.41% for 2013 and 3.03% in 2012.
- A total of 12,922 people were employed in the Manufacture of chemicals and chemical products industry at the end of 2014, compared to 13,320 in 2013 and 10,122 in 2012.
- Most of the companies in the industry are based in Sofia, followed by Plovdiv and Varna.

# **II. INTRODUCTION**

In 2014 the companies in the Manufacture of chemicals and chemical products industry numbered 601, distributed in 15 sectors.



In 2013 there were a total of 549 companies operating in the industry. In 2012 their number totalled 481.

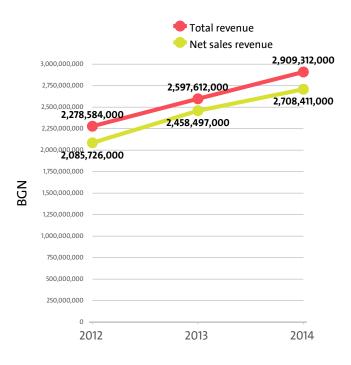
#### NUMBER OF COMPANIES IN MANUFACTURE OF CHEMICALS AND

#### CHEMICAL PRODUCTS INDUSTRY BY SECTORS

SECTOR	2014	2013	2012
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	105	93	84
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	97	91	73
MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	94	82	66
MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	73	74	63
MANUFACTURE OF ESSENTIAL OILS	61	53	53
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	47	39	35
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	31	29	24
MANUFACTURE OF GLUES	22	26	21
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	22	19	17
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	18	17	17
MANUFACTURE OF EXPLOSIVES	9	7	7
MANUFACTURE OF PLASTICS IN PRIMARY FORMS	8	7	6
MANUFACTURE OF INDUSTRIAL GASES	6	5	7
MANUFACTURE OF MAN-MADE FIBRES	5	4	4
MANUFACTURE OF DYES AND PIGMENTS	3	3	4

# **III. REVENUES**

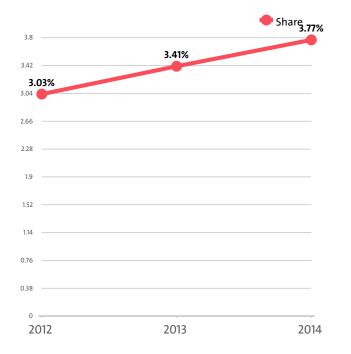
The total revenue in the industry was BGN 2,909,312,000 in 2014, BGN 2,597,612,000 in 2013 and 2,278,584,000 in 2012.



The companies in the Manufacture of chemicals and chemical products market of Bulgaria earned combined net sales revenues of BGN 2,708,411,000 in 2014.

In annual terms, sales marked a rise of 10.17% compared to 2013. In comparison to 2012 they went up by 29.85%. In 2013 sales increased by 17.87% year-on-year.

The Manufacture of chemicals and chemical products industry total revenue make up 3.77% to the country's GDP in 2014, compared to 3.41% for 2013 and 3.03% in 2012.



In 2014 the Manufacture of chemicals and chemical products industry contributed to GDP BGN 2,491,821,000 in Gross value added (GVA) accounting for 1.74% of the total for the country's economy.

In the previous year, the industry's GVA amounted BGN 2,280,879,000, accounting for 1.69% of the total for the country in 2013. In 2012 the GVA of the Manufacture of chemicals and chemical products was BGN 2,028,983,000, or 1.58% of the GVA for the country's economy.

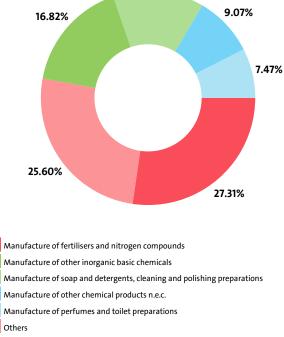
#### **GVA BY SECTORS**

RANK	SECTOR	BGN	SHARE OF THE COUNTRY'S GVA (%)
1	MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	641,652,000	0.45
2	MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	487,880,000	0.34
3	MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	364,615,000	0.25
4	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	215,387,000	0.15
5	MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	196,324,000	0.14
6	MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	143,339,000	0.10
7	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	105,321,000	0.07
8	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	74,238,000	0.05
9	MANUFACTURE OF ESSENTIAL OILS	63,321,000	0.04
10	MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	55,452,000	0.04
11	MANUFACTURE OF INDUSTRIAL GASES	54,981,000	0.04
12	MANUFACTURE OF EXPLOSIVES	50,557,000	0.04
13	MANUFACTURE OF MAN-MADE FIBRES	24,881,000	0.02
14	MANUFACTURE OF GLUES	13,492,000	0.01
15	MANUFACTURE OF DYES AND PIGMENTS	381,000	0.00

We expect, based on the trend in the last three years, the total revenue of the Manufacture of chemicals and chemical products industry to change at a compound annual growth rate (CAGR) of 13.00% in 2015.

RANK	SECTOR	NET SALES REVENUE (BGN)
1	MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	739,644,000
2	MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	455,626,000
3	MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	371,950,000
4	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	245,582,000
5	MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	202,389,000
6	MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	177,592,000
7	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	99,620,000
8	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	98,351,000
9	MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	75,916,000
10	MANUFACTURE OF ESSENTIAL OILS	74,270,000
11	MANUFACTURE OF EXPLOSIVES	64,205,000
12	MANUFACTURE OF INDUSTRIAL GASES	63,941,000
13	MANUFACTURE OF MAN-MADE FIBRES	25,143,000
14	MANUFACTURE OF GLUES	13,756,000
15	MANUFACTURE OF DYES AND PIGMENTS	426,000





The highest growth, of 206.27%, was recorded by Manufacture of other organic basic chemicals, while Manufacture of perfumes and toilet preparations registered the sharpest decline, of 23.09%.

## TOP COMPANIES' REVENUE BY SEGMENTS

SEGMENT	COMPANY	TOTAL REVENUE (BGN)	NET SALES REVENUE (BGN)
MANUFA	CTURE OF EXPLOSIVES		
	VIDEKS AD	17,296,000	13,122,000
	ORIKA MED BULGARIA AD	14,701,000	14,470,000
	MAKSAM SE BULGARIA EAD	14,358,000	13,821,000
MANUFA	CTURE OF ESSENTIAL OILS		
	TRIGLAV-EDELVAYS EOOD	10,195,000	9,267,000

ENYO BONCHEV PRODAKSHAN OOD	9,251,000	8,868,000
INTERMED 1 EOOD	8,074,000	7,603,000
MANUFACTURE OF GLUES		
BI AY PI OOD	5,889,000	5,888,000
STROM 21 OOD	3,761,000	3,644,000
HERMETIKS OOD	1,240,000	1,232,000
MANUFACTURE OF PERFUMES AND TOILET PREPARATIO	DNS	
RUBELLA BYUTI AD	31,484,000	28,334,000
AROMA AD	28,663,000	27,816,000
REFAN BULGARIA OOD	17,026,000	15,607,000
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING PREPARATIONS	AND POLISHI	NG
FIKOSOTA OOD	177,129,000	168,147,000
DZOBELE BULGARIA EOOD	72,657,000	71,465,000
BALEV KORPOREYSHAN EOOD	38,557,000	35,269,000
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C		
ASTRA BIOPLANT EOOD	208,011,000	186,504,000
EVRIKOM EOOD	9,417,000	9,291,000
IZOLA PETROV EOOD	8,728,000	3,261,000
MANUFACTURE OF FERTILISERS AND NITROGEN COMPO		_ ,,000
AGROPOLYCHIM AD	516,569,000	489,557,000
NEOCHIM AD	244,770,000	235,226,000
EKOFOL AD	7,973,000	7,433,000
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEN		
AGRIA AD		-
	73,114,000	69,847,000
ZHIVAS OOD	2,123,000	2,038,000
FARMAVIT OOD	1,594,000	1,550,000
MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR C AND MASTICS	OATINGS, PRIN	
ORGACHIM AD	55,285,000	54,832,000
SEN GOBEN KONSTRAKSHAN PRODUKTS BULGARIA EOOD	22,728,000	22,639,000
MEGAHIM AD	20,466,000	18,359,000
MANUFACTURE OF MAN-MADE FIBRES		
SVILOZA YARN EOOD	15,735,000	15,186,000
EKOPLAST FAYBAR AD	10,209,000	9,504,000
SISO 2008 OOD	651,000	437,000
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS		
ALMAGEST AD	57,395,000	55,014,000
VIN. S. INDUSTRIYS OOD	29,373,000	19,251,000
RUSE KEMIKALS AD	14,762,000	11,421,000
MANUFACTURE OF PLASTICS IN PRIMARY FORMS		
KASKADA OOD	76,934,000	76,379,000
EKOINVEST EOOD	14,058,000	8,803,000
ORGAHIM REZINS AD	13,654,000	13,539,000
MANUFACTURE OF INDUSTRIAL GASES	13,034,000	15,555,000
ER LIKID BULGARIA EOOD	12 9/9 000	12 791 000
	42,948,000	42,781,000
	17,241,000	11,387,000
SIAD BULGARIA EOOD	10,591,000	9,703,000
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICA		414 200 000
SOLVAY SODI AD	456,462,000	414,309,000
ALIFOS BULGARIA EAD	16,189,000	15,458,000
KONTINVEST OOD	14,259,000	13,675,000
MANUFACTURE OF DYES AND PIGMENTS		
HIMICHESKI ZAVOD PANAYOT VOLOV AD	322,000	188,000
BURANOVI KOLOR OOD	132,000	132,000
BAGAR EOOD	118,000	106,000

The top 10 companies in terms of total revenue in

Manufacture of chemicals and chemical products accounted for 66.62% of the industry's total in 2014, 67.82% in 2013 and 72.68% in 2012.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

RANK (	COMPANY	TOTAL REVENUE (BGN)	NET SALE REVENUE (BGN)
1 /	AGROPOLYCHIM AD	516,569,000	489,557,000
2 9	SOLVAY SODI AD	456,462,000	414,309,000
3 1	NEOCHIM AD	244,770,000	235,226,000
4 /	ASTRA BIOPLANT EOOD	208,011,000	186,504,000
5 F	FIKOSOTA OOD	177,129,000	168,147,000
6 I	KASKADA OOD	76,934,000	76,379,000
7 /	AGRIA AD	73,114,000	69,847,000
8 [	DZOBELE BULGARIA EOOD	72,657,000	71,465,000
9 /	ALMAGEST AD	57,395,000	55,014,000
10 (	ORGACHIM AD	55,285,000	54,832,000

The total revenues of the top 10 companies in the Manufacture of chemicals and chemical products were 2.51% of GDP in 2014, compared to 2.32% for 2013 and 2.20% in 2012.

The top 10 by assets in the Manufacture of chemicals and chemical products field made up BGN 1,752,101,000, or 64.69% of the total net sales revenue.

#### TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

RANK	COMPANY	BGN
1	SOLVAY SODI AD	598,960,000
2	AGROPOLYCHIM AD	322,605,000
3	NEOCHIM AD	158,313,000
4	DZOBELE BULGARIA EOOD	151,187,000
5	ASTRA BIOPLANT EOOD	122,771,000
6	FIKOSOTA OOD	119,915,000
7	ER LIKID BULGARIA EOOD	106,867,000
8	ALMAGEST AD	81,919,000
9	AGRIA AD	76,432,000
10	VIN. S. INDUSTRIYS OOD	58,275,000

#### TOP 10 COMPANIES WITH HIGHEST ANNUAL GROWTH IN OPERATING REVENUE IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS

RANK	COMPANY	Y/Y GROWTH
1	EKOINVEST 13 OOD	44500.00%
2	SPETSIALIZIRANI PODOVI POKRITIYA EOOD	21600.00%
3	MITIKON EOOD	14100.00%
4	MAZHOLIK GRUP EOOD	10900.00%
5	ORGAHIM REZINS AD	8373.29%
6	KAMCHATKA A OOD	4755.26%
7	ROBERTET BULGARIA EOOD	3838.71%
8	BIOHUM EOOD	2244.44%
9	RUSE KEMIKALS AD	1096.02%
10	PAUTALIYA EKOLAYT EOOD	1000.00%

#### TOP COMPANIES BY TOTAL REVENUE IN THE FIELD MANUFACTURE OF EXPLOSIVES WERE:

COMPANY	BGN
VIDEKS AD	17,296,000
ORIKA MED BULGARIA AD	14,701,000
MAKSAM SE BULGARIA EAD	14,358,000
EKSPAL BULGARIA AD GABROVO	11,699,000
STROYPROEKT EOOD	8,542,000

The largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 66,596,000 and accounted for 2.29% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF ESSENTIAL OILS WERE:

COMPANY	BGN
TRIGLAV-EDELVAYS EOOD	10,195,000
ENYO BONCHEV PRODAKSHAN OOD	9,251,000
INTERMED 1 EOOD	8,074,000
GALEN-N EOOD	7,723,000
DAMASTSENA EOOD	5,300,000
BIOLAND BULGARIA EOOD	4,808,000
ALTA OYLS EOOD	2,689,000
BERZHE TRAKIYA EOOD	2,603,000
BULATTARS PRODAKSHAN KOMPANI OOD	2,480,000
ROBERTET BULGARIA EOOD	2,453,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 55,576,000 and accounted for 1.91% of the industry's total revenue.

## TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF GLUES WERE:

COMPANY	BGN
BI AY PI OOD	5,889,000
STROM 21 OOD	3,761,000
HERMETIKS OOD	1,240,000
VEKTOR OOD	1,166,000
ERIDAN OOD	406,000
EVRO 02 OOD	310,000
SPETSIALNI POLIMERI OOD	297,000
PLAM 07 EOOD	175,000
PROMA OOD	158,000
MAZHOLIK GRUP EOOD	110,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 13,512,000 and accounted for 0.46% of the industry's total revenue.

## TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS WERE:

COMPANY	DUN
RUBELLA BYUTI AD	31,484,000
AROMA AD	28,663,000
REFAN BULGARIA OOD	17,026,000
ROZAIMPEKS OOD	15,740,000
SOLVEKS - KOZMETICHNI PRODUKTI OOD	14,084,000
AGIVA OOD	12,891,000
LAVENA AD	10,517,000
BIO FRESH OOD	9,056,000
BULGARSKA ROZA AD	8,156,000
STS HOLDING GRUP OOD	7,640,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 155,257,000 and accounted for 5.34% of the industry's total revenue.

## TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS WERE:

committee		5011
<b>FIKOSOTA</b>	JOD	177,129,000
DZOBELE B	ULGARIA EOOD	72,657,000
BALEV KOR	POREYSHAN EOOD	38,557,000
MEKSON O	OD	31,211,000
HIGIENNO	- MEDITSINSKA INDUSTRIYA EOOD	6,236,000
VEKO EOOI	)	6,213,000
KEMKOS EC	)OD	5,685,000

BGN

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SADAT OOD	5,646,000
BULEKO 2000 OOD	4,785,000
KAPRIKORN KEMIKALS GRUP OOD	3,282,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 351,401,000 and accounted for 12.08% of the industry's total revenue.

## TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C. WERE:

	DON
ASTRA BIOPLANT EOOD	208,011,000
EVRIKOM EOOD	9,417,000
IZOLA PETROV EOOD	8,728,000
IZOLA KOMERS OOD	8,629,000
AIBO-S EOOD	3,911,000
DON KONSTRAKSHAN PRODUKTS BULGARIA EAD	2,934,000
TSAKI OOD	2,741,000
TREYD FORS EOOD	2,428,000
TEKOM AD	2,329,000
PRISTA RISAYKLING AD	2,162,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 251,290,000 and accounted for 8.64% of the industry's total revenue.

#### TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS WERE:

COMPANY	BGN
AGROPOLYCHIM AD	516,569,000
NEOCHIM AD	244,770,000
EKOFOL AD	7,973,000
EKOTEHNOLADZHIS OOD	3,369,000
IVESTO KAMPANI OOD	1,424,000
MITIKON EOOD	1,136,000
PLANTIS EOOD	318,000
BURALL OOD	264,000
AGROSPEYS OOD	220,000
BIOHUM EOOD	213,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 776,256,000 and accounted for 26.68% of the industry's total revenue.

#### TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS WERE:

COMPANY	BGN
AGRIA AD	73,114,000
ZHIVAS OOD	2,123,000
FARMAVIT OOD	1,594,000
FARMA VET OOD	1,538,000
YOD AD	272,000
VARIANT EOOD	252,000
DZHORTANI EOOD	177,000
DIK FARM OOD	98,000
NGP-FARM EOOD	80,000
OOD AGROBIOSTIM	79,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 79,327,000 and accounted for 2.73% of the industry's total revenue.

#### TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS WERE:

COMPANY	BGN
ORGACHIM AD	55,285,000
SEN GOBEN KONSTRAKSHAN PRODUKTS BULGARIA EOOD	22,728,000
MEGAHIM AD	20,466,000
MARISAN I KOLEV AD	13,980,000
ALEL EOOD	9,277,000
LAKPROM AD	6,774,000
TREYD KOMERS A I V OOD	5,521,000
SELT OOD	5,511,000
KUPRO-94 OOD	4,803,000
NINAHIM EOOD	4,425,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 148,770,000 and accounted for 5.11% of the industry's total revenue.

## TOP COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF MAN-MADE FIBRES WERE:

COMPANY	BGN
SVILOZA YARN EOOD	15,735,000
EKOPLAST FAYBAR AD	10,209,000
SISO 2008 OOD	651,000
INTERPLEKS BG EOOD	18,000
ET ARKO 39 - ARMAN HOVSEPYAN	5,000

The largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 26,618,000 and accounted for 0.91% of the industry's total revenue.

## TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS WERE:

COMPANY	DUN
ALMAGEST AD	57,395,000
VIN. S. INDUSTRIYS OOD	29,373,000
RUSE KEMIKALS AD	14,762,000
VEMO-99 OOD	3,468,000
NILEKS OOD	1,173,000
USPEH 2005 OOD	1,048,000
EVROHIM 08 EOOD	949,000
HIMPRODUKT AD	907,000
POLIHIM-SS OYL OOD	904,000
NIKIMOL OOD	895,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 110,874,000 and accounted for 3.81% of the industry's total revenue.

#### TOP COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF PLASTICS IN PRIMARY FORMS WERE:

COMPANY	BGN
KASKADA OOD	76,934,000
EKOINVEST EOOD	14,058,000
ORGAHIM REZINS AD	13,654,000
FENOPLAST 99 EOOD	850,000
HEROS NORD OOD	93,000

The largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 105,589,000 and accounted for 3.63% of the industry's total revenue.

## TOP COMPANIES BY TOTAL REVENUE IN THE FIELD MANUFACTURE OF INDUSTRIAL GASES WERE:

COMPANY	BGN
ER LIKID BULGARIA EOOD	42,948,000
LINDE GAZ BULGARIA EOOD	17,241,000
SIAD BULGARIA EOOD	10,591,000
KRIOKOMERS OOD	98,000
ET BARAKUDA - TODOR MARKOV	10,000

The largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 70,888,000 and accounted for 2.44% of the industry's total revenue.

### TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS WERE:

COMPANY	BGN
SOLVAY SODI AD	456,462,000
ALIFOS BULGARIA EAD	16,189,000
KONTINVEST OOD	14,259,000
ET HARI VELEV - 90	3,447,000
SI PI EY KEM OOD	2,523,000
MINERALKOMERS AD	1,495,000
LEMNA EKOINEST-BULGARIA AD	1,156,000
KANCHEVI OOD	843,000
SIPO TREYDING OOD	637,000
ET ROSITSA DENCHEVA BORON	539,000

The 10 largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 497,550,000 and accounted for 17.10% of the industry's total revenue.

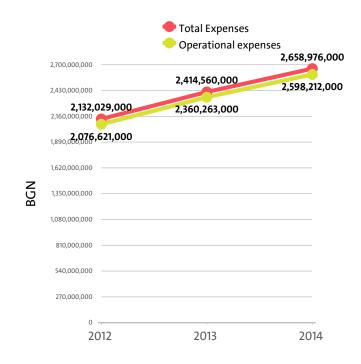
## TOP COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF DYES AND PIGMENTS WERE:

	COMPANY	BGN
	HIMICHESKI ZAVOD PANAYOT VOLOV AD	322,000
1	BURANOVI KOLOR OOD	132,000
	BAGAR EOOD	118,000

The largest companies in terms of total revenue in sector Manufacture of chemicals and chemical products earned total revenue of BGN 572,000 and accounted for 0.02% of the industry's total revenue.

# **IV. EXPENSES**

The combined costs of the companies in the Manufacture of chemicals and chemical products industry reached BGN 2,658,976,000 in 2014.



In annual terms, total expenses rose by 10.12% compared to 2013 and grew by 24.72% in comparison to 2012.

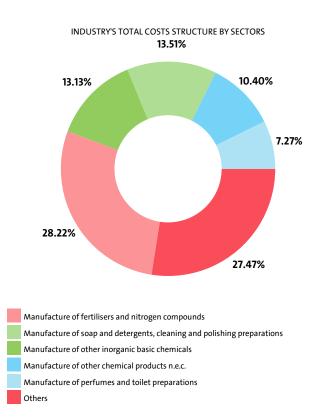
The total operating expenses of the companies in the Manufacture of chemicals and chemical products industry were BGN 2,598,212,000 in 2014.

Operating costs went up by 10.08% compared with the previous year and grew by 25.12% when compared to 2012.

We expect, based on the trend in the last three years, the total costs of the Manufacture of chemicals and chemical products industry to change at a compound annual growth rate (CAGR) of 11.68% in 2015.

## TOTAL COSTS BY SECTORS

COMPOUNDS2MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS359,192,03MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS349,094,04MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS276,623,05MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS193,211,06MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS193,211,07MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS180,672,07MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS 204 TIME OF PLASTICS IN PRIMARY FORMS AGROCHEMICAL PRODUCTS101,853,09MANUFACTURE OF PLASTICIDES AND OTHER AGROCHEMICAL PRODUCTS70,798,010MANUFACTURE OF EXPLOSIVES 201170,798,011MANUFACTURE OF ESSENTIAL OILS69,759,012MANUFACTURE OF MAN-MADE FIBRES27,200,0	RANK	SECTOR	TOTAL COSTS (BGN)
AND POLISHING PREPARATIONS         3       MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS       349,094,0         4       MANUFACTURE OF OTHER INORGANIC BASIC       276,623,0         5       MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS       193,211,0         6       MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS       193,211,0         7       MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS       180,672,0         7       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         8       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         9       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS       70,798,0         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF ESSENTIAL OILS       69,759,0         12       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	1		750,330,000
CHEMICALS         4       MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.       276,623,0         5       MANUFACTURE OF PERFUMES AND TOILET       193,211,0         PREPARATIONS       193,211,0         6       MANUFACTURE OF PERFUMES AND TOILET       193,211,0         COATINGS, PRINTING INK AND MASTICS       180,672,0         7       MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR       180,672,0         6       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         7       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         8       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PESTICIDES AND OTHER       75,880,0         AGROCHEMICAL PRODUCTS       70,798,0         10       MANUFACTURE OF ESSENTIAL OILS       69,759,0         11       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         12       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	2	,	359,192,000
5       MANUFACTURE OF PERFUMES AND TOILET       193,211,0         PREPARATIONS       193,211,0         6       MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR       180,672,0         COATINGS, PRINTING INK AND MASTICS       120,578,0         7       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         8       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PESTICIDES AND OTHER       75,880,0         AGROCHEMICAL PRODUCTS       70,798,0       11         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         12       MANUFACTURE OF INDUSTRIAL GASES       27,200,0	3		349,094,000
PREPARATIONS         6       MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS       180,672,0         7       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         8       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       101,853,0         9       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS       75,880,0         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF ESSENTIAL OILS       69,759,0         12       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	4	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	276,623,000
COATINGS, PRINTING INK AND MASTICS         7       MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS       120,578,0         8       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PLASTICIDES AND OTHER AGROCHEMICAL PRODUCTS       75,880,0         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF ESSENTIAL OILS       69,759,0         12       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	5		193,211,000
8       MANUFACTURE OF PLASTICS IN PRIMARY FORMS       101,853,0         9       MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS       75,880,0         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF ESSENTIAL OILS       69,759,0         12       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	6		180,672,000
9       MANUFACTURE OF PESTICIDES AND OTHER       75,880,0         AGROCHEMICAL PRODUCTS       70,798,0         10       MANUFACTURE OF EXPLOSIVES       70,798,0         11       MANUFACTURE OF ESSENTIAL OILS       69,759,0         12       MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13       MANUFACTURE OF MAN-MADE FIBRES       27,200,0	7	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	120,578,000
AGROCHEMICAL PRODUCTS           10         MANUFACTURE OF EXPLOSIVES         70,798,0           11         MANUFACTURE OF ESSENTIAL OILS         69,759,0           12         MANUFACTURE OF INDUSTRIAL GASES         69,629,0           13         MANUFACTURE OF MAN-MADE FIBRES         27,200,0	8	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	101,853,000
11 MANUFACTURE OF ESSENTIAL OILS       69,759,0         12 MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13 MANUFACTURE OF MAN-MADE FIBRES       27,200,0	9		75,880,000
12 MANUFACTURE OF INDUSTRIAL GASES       69,629,0         13 MANUFACTURE OF MAN-MADE FIBRES       27,200,0	10	MANUFACTURE OF EXPLOSIVES	70,798,000
13 MANUFACTURE OF MAN-MADE FIBRES 27,200,0	11	MANUFACTURE OF ESSENTIAL OILS	69,759,000
	12	MANUFACTURE OF INDUSTRIAL GASES	69,629,000
	13	MANUFACTURE OF MAN-MADE FIBRES	27,200,000
14 MANUFACTORE OF GLUES 13,492,0	14	MANUFACTURE OF GLUES	13,492,000
15 MANUFACTURE OF DYES AND PIGMENTS 665,0	15	MANUFACTURE OF DYES AND PIGMENTS	665,000

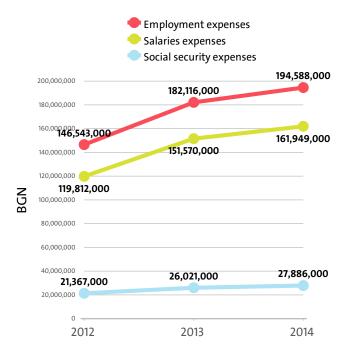


Manufacture of other organic basic chemicals marked the highest annual growth in total expenses, of 224.82%, while total expenses went down the most, by 24.00%, for Manufacture of dyes and pigments.

In terms of operating expenses, the highest increase, of 220.76%, was recorded by the Manufacture of other organic basic chemicals sector. The sharpest fall was posted by Manufacture of perfumes and toilet preparations - 21.39%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 10, including Agria AD, Orgachim AD, Solvay Sodi AD, ALMAGEST AD, Agropolychim AD. The medium spenders, or those in the 5% and 10% range count 6 and include BALEV KORPOREYSHAN EOOD, Aroma AD, MEKSON OOD, RUBELLA BYUTI AD, VIN. S. INDUSTRIYS OOD. Below 5% threshhold are 585 companies, including GAL - 1 EOOD, Himprodukt AD, ET ELENKA-ELENKA PETKOVA, MOSKOV I SIN EOOD, HIMKOLOR AD.

Employment expenses in the Manufacture of chemicals and chemical products industry rose by 6.85% on the year to BGN 194,588,000 in 2014.



The highest growth in labour costs, of 300.36%, was registered by Manufacture of other organic basic chemicals, while Manufacture of dyes and pigments marked the sharpest fall, of 14.08%.

The monthly costs per employee in the Manufacture of chemicals and chemical products industry averaged BGN 1,255 in 2014, BGN 1,139 in 2013 and BGN 1,206 in 2012.

The monthly social security costs per employee in the industry averaged BGN 180 in 2014, versus BGN 163 in 2013 and BGN 176 in 2012.

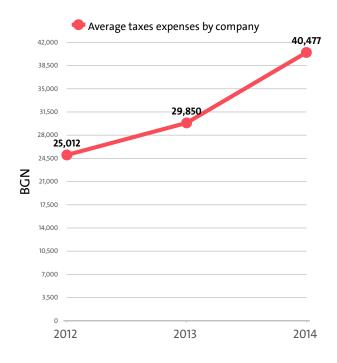
## EMPLOYMENT EXPENSES IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS BY SECTORS IN 2014

RANK	SECTOR	EMPLOYMENT EXPENSES (BGN)	AVERAGE EXPENSES PER EMPLOYEE (BGN)
1	MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	36,878,000	18,560
2	MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	35,294,000	14,045
3	MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	30,548,000	12,013
4	MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	24,757,000	31,378
5	MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	18,886,000	13,309
6	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	8,650,000	12,031
7	MANUFACTURE OF EXPLOSIVES	8,160,000	18,053
8	MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	5,562,000	18,540
9	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	5,549,000	10,796
10	MANUFACTURE OF INDUSTRIAL GASES	5,285,000	27,103
11	MANUFACTURE OF MAN-MADE FIBRES	4,816,000	9,930
12	MANUFACTURE OF ESSENTIAL OILS	4,401,000	12,259
13	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	3,763,000	8,792
14	MANUFACTURE OF GLUES	1,917,000	9,351
15	MANUFACTURE OF DYES AND PIGMENTS	122,000	8,714

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER EMPLOYEE IN THE INDUSTRY

RANK	COMPANY	BGN
1	PRISTA RISAYKLING AD	7,194
2	AKRIPOL KOUTINGS OOD	4,111
3	SOLVAY SODI AD	3,558
4	ALTA OYLS EOOD	3,292
5	ER LIKID BULGARIA EOOD	3,034
6	INTERMED 1 EOOD	2,952
7	YUROLAYTARZ PLAM BULGARIA AD	2,854
8	DIAHIM EAD	2,750
9	HIM-SISTEM EOOD	2,633
10	DON KONSTRAKSHAN PRODUKTS BULGARIA EAD	2,588

The industry's tax expenses stood at BGN 24,327,000 in 2014. In 2013 it paid taxes of BGN 16,388,000. In 2012 the industry paid BGN 12,031,000 in taxes.

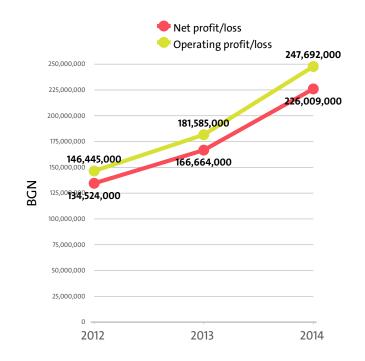


## EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	BGN	Y/Y CHANGE
1	MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	11,890,000	41.67%
2	MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	3,636,000	-993.37%
3	MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	3,159,000	86.48%
4	MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	2,237,000	-33.22%
5	MANUFACTURE OF ESSENTIAL OILS	1,071,000	31.73%
6	MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	417,000	-3.47%
7	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	389,000	12.10%
8	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	382,000	-16.23%
9	MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	365,000	70.56%
10	MANUFACTURE OF EXPLOSIVES	351,000	-43.20%
11	MANUFACTURE OF INDUSTRIAL GASES	274,000	24.55%
12	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	68,000	-49.63%
13	MANUFACTURE OF GLUES	65,000	-30.85%
14	MANUFACTURE OF MAN-MADE FIBRES	20,000	-31.03%
15	MANUFACTURE OF DYES AND PIGMENTS	3,000	%

## **V. PROFITABILITY**

The industry's net profit amounted to BGN 226,009,000 in 2014, compared to a net profit of BGN 166,664,000 in 2013 and a net profit of BGN 134,524,000 in 2012.



#### TOP 10 COMPANIES BY HIGHEST NET PROFIT IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS

RANK	COMPANY	BGN
1	SOLVAY SODI AD	140,089,000
2	AGROPOLYCHIM AD	46,173,000
3	FIKOSOTA OOD	14,626,000
4	BALEV KORPOREYSHAN EOOD	7,561,000
5	KASKADA OOD	4,168,000
6	SOLVEKS - KOZMETICHNI PRODUKTI OOD	2,712,000
7	ORIKA MED BULGARIA AD	2,563,000
8	ENYO BONCHEV PRODAKSHAN OOD	2,534,000
9	AGRIA AD	2,456,000
10	DAMASTSENA EOOD	2,150,000

## TOP COMPANIES BY HIGHEST NET LOSS IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS

KAINK	COMPANY	DUN
1	NEOCHIM AD	24,375,000
2	ALMAGEST AD	5,981,000
3	YUROLAYTARZ PLAM BULGARIA AD	1,718,000
4	ALIFOS BULGARIA EAD	1,604,000
5	ORGAHIM REZINS AD	1,367,000

DCN

The combined operating earnings of the companies in the Manufacture of chemicals and chemical products market rose by 36.41% y/y to BGN 247,692,000 in 2014.

## OPERATING PROFIT/LOSS BY SECTORS (BGN)

SECTOR	2014	2013	2012
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	150,811,000	86,437,000	71,550,000
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	30,815,000	27,493,000	15,397,000
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	26,659,000	12,540,000	-3,523,000

MANUFACTURE OF PERFUMES AND TOILET 21,381,000 33,664,000 28,513,000 PREPARATIONS

10,486,000	7,846,000	12,803,000
3,760,000	4,574,000	749,000
3,620,000	2,075,000	6,014,000
2,961,000	-2,155,000	3,801,000
2,522,000	4,309,000	2,415,000
1,025,000	5,454,000	2,673,000
568,000	894,000	874,000
424,000	1,989,000	1,954,000
-93,000	-165,000	-104,000
-608,000	-1,856,000	-2,091,000
-6,639,000	-1,514,000	5,420,000
	3,760,000 3,620,000 2,961,000 2,522,000 1,025,000 568,000 424,000 -93,000 -608,000	3,760,000         4,574,000           3,620,000         2,075,000           2,961,000         -2,155,000           2,522,000         4,309,000           1,025,000         5,454,000           568,000         894,000           424,000         1,989,000           -93,000         -165,000           -608,000         -1,856,000

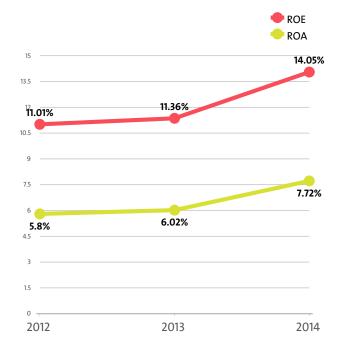
The profit margin for the Manufacture of chemicals and chemical products industry stood at 8.69% in 2014, while in 2013 it amounted to 7.08% and 6.63% in 2012.

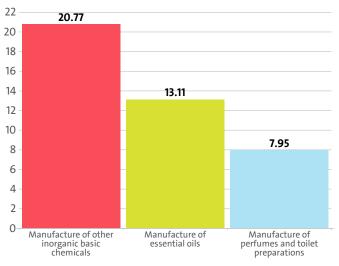
## PROFIT MARGIN BY SECTORS

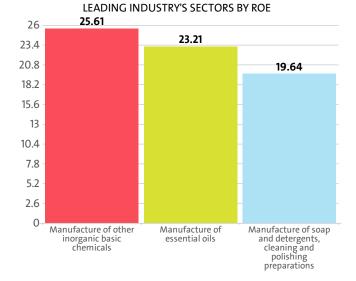
RANK	SECTOR	PROFIT MARGIN
1	MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	32.53%
2	MANUFACTURE OF ESSENTIAL OILS	13.15%
3	MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	10.06%
4	MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	7.97%
5	MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	4.63%
6	MANUFACTURE OF GLUES	4.08%
7	MANUFACTURE OF PLASTICS IN PRIMARY FORMS	3.56%
8	MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	3.46%
9	MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	1.61%
10	MANUFACTURE OF EXPLOSIVES	1.48%
11	MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	0.91%
12	MANUFACTURE OF INDUSTRIAL GASES	0.61%
13	MANUFACTURE OF MAN-MADE FIBRES	-2.29%
14	MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	-5.86%
15	MANUFACTURE OF DYES AND PIGMENTS	-16.55%

The Manufacture of chemicals and chemical products industry's return on equity (ROE) is 14.05% compared to 11.36% in 2013 and 11.01% in 2012.

The Manufacture of chemicals and chemical products's return on assets (ROA) was 7.72%, while in 2013 it amounted to 6.02% and 5.80% in 2012.







## TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN MANUFACTURE OF CHEMICALS AND CHEMICAL

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PRODUC	15		
RANK	COMPANY	BGN	COMPANY HEADQUARTERS (CITY)
1	SOLVAY SODI AD	300,620	DEVNYA
2	KEMKOS EOOD	191,000	KAZANLAK
3	GALEN-N EOOD	187,000	SOFIA
4	ENYO BONCHEV PRODAKSHAN OOD	168,933	SOFIA
5	VIP SISTEMS SOFIYA OOD	154,500	SOFIA
6	VARIANT EOOD	142,000	BURGAS
7	EKOTEHNOLADZHIS OOD	140,000	PLOVDIV
8	SOLIDO KOZMETIKS OOD	140,000	SOFIA
9	ALTA OYLS EOOD	128,000	SOFIA
10	ORIKA MED BULGARIA AD	88,379	PANAGYURISHT E

About 50.00% of the 10 leading companies in terms of net profit per employee are located in SOFIA, while 10.00% are DEVNYA-based and 10.00% are headquartered in KAZANLAK.

The average net sales revenue per employee in the Manufacture of chemicals and chemical products industry amounted to BGN 209,597 in 2014, up by 13.56% compared to 2013 and up by 1.72% compared to 2012.

The industry's average operating revenue per employee rose by 14.53% year-on-year in 2014 to BGN 220,524. It went up by 0.98% compared to 2012.

The Manufacture of chemicals and chemical products market generated an average BGN 225,144 in total revenue per employee. In 2013 and 2012 the figure was BGN 195,016 and BGN 225,112, respectively.

The average total revenue per company in the Manufacture of chemicals and chemical products industry went up to BGN 4,840,785 in 2014 from BGN 4,731,534 in 2013. The 2012 value was BGN 4,737,181.

A company in the Manufacture of chemicals and chemical products sector made on average a net sales revenue of BGN 4,506,507 in 2014, compared to BGN 4,478,137 in 2013 and BGN 4,336,229 in 2012.

The Manufacture of chemicals and chemical products industry made 1.17% of the overall sales country-wide, rising its market share by 0.05 pp.

Operating profit per employee for the industry as a whole was BGN 19,168 in 2014. For comparison in 2013 it amounted to BGN 13,633 and BGN 13,633 in 2012.

## THE TOP BY OPERATIONAL PROFIT PER EMPLOYEE IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS

RANK	COMPANY	BGN
1	SOLVAY SODI AD	325,983
2	KEMKOS EOOD	211,000
3	GALEN-N EOOD	206,600
4	ENYO BONCHEV PRODAKSHAN OOD	187,800
5	VARIANT EOOD	157,000

#### TOP 10 COMPANIES WITH HIGHEST CORRELATION OPERATING REVENUE - NUMBER OF EMPLOYEES - EMPLOYMENT EXPENSES\*

RANK	COMPANY NAME	CORRELATION (BGN)
1	EKOTEHNOLADZHIS OOD	3,357,000
2	KEMKOS EOOD	2,840,500
3	SOLIDO KOZMETIKS OOD	1,885,000
4	TUAL EOOD	1,842,000



5 ASTRA BIOPLANT EOOD	1,604,273
6 ALEL EOOD	1,536,167
7 GALEN-N EOOD	1,518,400
 8 ALTA OYLS EOOD	1,285,500
9 SOLVAY SODI AD	859,991
 10 AGROPOLYCHIM AD	821,397

\*The correlation is calculated by subtracting the quotient of the operating profit, and the employment expenses to the number of employees.

## AVERAGE REVENUES PER EMPLOYEE IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS IN 2014

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF EMPLOYEES
MANUFACTURE OF EXPLOSIVES	142,046	153,664	159,166	452
MANUFACTURE OF ESSENTIAL OILS	206,880	222,184	223,710	359
MANUFACTURE OF GLUES	67,102	67,859	68,590	205
MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	79,587	83,601	84,390	2,543
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	148,010	153,845	155,267	2,513
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	341,561	384,306	387,816	719
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	372,242	387,431	391,033	1,987
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	253,053	260,740	264,993	300
MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	125,153	129,248	129,507	1,419
MANUFACTURE OF MAN-MADE FIBRES	51,841	54,637	54,882	485
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	191,344	220,329	224,486	514
MANUFACTURE OF PLASTICS IN PRIMARY FORMS	232,757	246,638	246,759	428
MANUFACTURE OF INDUSTRIAL GASES	327,903	358,836	363,528	195
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	577,473	587,654	633,760	789
MANUFACTURE OF DYES AND PIGMENTS	30,429	40,143	40,857	14

### AVERAGE REVENUE PER COMPANY IN MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS IN 2014

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF COMPANIES
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	33,620,182	34,992,091	35,317,409	22
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	14,697,613	14,956,742	16,130,226	31
MANUFACTURE OF PLASTICS IN PRIMARY FORMS	12,452,500	13,195,125	13,201,625	8
MANUFACTURE OF INDUSTRIAL GASES	10,656,833	11,662,167	11,814,667	6
MANUFACTURE OF EXPLOSIVES	7,133,889	7,717,333	7,993,667	9
MANUFACTURE OF MAN-MADE FIBRES	5,028,600	5,299,800	5,323,600	5
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	4,217,556	4,345,667	4,416,556	18
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	3,542,381	3,682,029	3,716,067	105
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	2,531,773	2,848,619	2,874,639	97

MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	2,432,767	2,512,370	2,517,411	73
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	2,092,574	2,409,553	2,455,021	47
MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	2,153,074	2,261,681	2,283,011	94
MANUFACTURE OF ESSENTIAL OILS	1,217,541	1,307,607	1,316,590	61
MANUFACTURE OF GLUES	625,273	632,318	639,136	22
MANUFACTURE OF DYES AND PIGMENTS	142,000	187,333	190,667	3

The total indebtedness of the companies in the Manufacture of chemicals and chemical products industry was BGN 1,248,168,000 versus BGN 1,241,976,000 a year ago. In 2012 the industry's indebtedness totalled BGN 1,057,632,000.

#### INDUSTRY'S INDEBTEDNESS BY SECTORS (BGN)

SECTOR	2014	2013	2012
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	256,815,000	230,498,000	232,123,000
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	237,383,000	250,091,000	279,441,000
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	193,010,000	213,717,000	56,954,000
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	104,481,000	110,395,000	97,810,000
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	102,630,000	66,757,000	146,489,000
MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	75,741,000	87,261,000	71,016,000
MANUFACTURE OF INDUSTRIAL GASES	73,246,000	80,481,000	39,714,000
MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	56,990,000	72,885,000	32,455,000
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	34,394,000	23,520,000	22,560,000
MANUFACTURE OF PLASTICS IN PRIMARY FORMS	32,935,000	23,205,000	6,404,000
MANUFACTURE OF ESSENTIAL OILS	29,903,000	26,331,000	22,329,000
MANUFACTURE OF EXPLOSIVES	24,323,000	27,109,000	24,783,000
MANUFACTURE OF MAN-MADE FIBRES	21,113,000	22,668,000	20,261,000
MANUFACTURE OF GLUES	4,085,000	5,932,000	4,116,000
MANUFACTURE OF DYES AND PIGMENTS	1,119,000	1,126,000	1,177,000

Debt-to-assets ratio of the companies in the industry is 0.43 in 2014. It was 0.45 in 2013 and 0.46 in 2012.

According to market experts, the greatest impact on the development of the Manufacture of chemicals and chemical products industry has expenses for raw materials and external services. In 2014 it stood at BGN 1,843,809,000, according to the financial statements of the companies in the industry. In 2013 the figure was BGN 1,726,816,000 and BGN 1,574,770,000 in 2012.

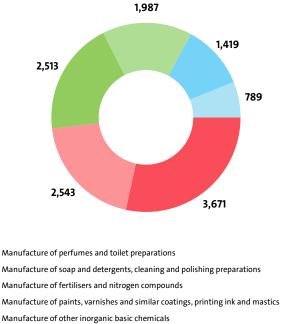
## **VI. EMPLOYMENT**

A total of 12,922 people were employed in the Manufacture of chemicals and chemical products industry at the end of 2014, compared to 13,320 in 2013 and 10,122 in 2012.

## NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
MANUFACTURE OF PERFUMES AND TOILET PREPARATIONS	2,543	19.68%

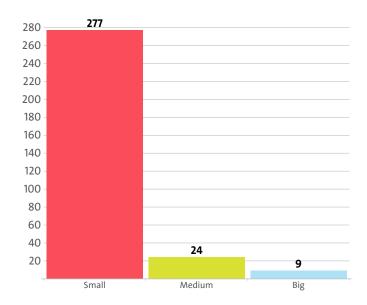
MANUFACTURE OF SOAP AND DETERGENTS, CLEANING AND POLISHING PREPARATIONS	2,513	19.45%
MANUFACTURE OF FERTILISERS AND NITROGEN COMPOUNDS	1,987	15.38%
MANUFACTURE OF PAINTS, VARNISHES AND SIMILAR COATINGS, PRINTING INK AND MASTICS	1,419	10.98%
MANUFACTURE OF OTHER INORGANIC BASIC CHEMICALS	789	6.11%
MANUFACTURE OF OTHER CHEMICAL PRODUCTS N.E.C.	719	5.56%
MANUFACTURE OF OTHER ORGANIC BASIC CHEMICALS	514	3.98%
MANUFACTURE OF MAN-MADE FIBRES	485	3.75%
MANUFACTURE OF EXPLOSIVES	452	3.50%
MANUFACTURE OF PLASTICS IN PRIMARY FORMS	428	3.31%
MANUFACTURE OF ESSENTIAL OILS	359	2.78%
MANUFACTURE OF PESTICIDES AND OTHER AGROCHEMICAL PRODUCTS	300	2.32%
MANUFACTURE OF GLUES	205	1.59%
MANUFACTURE OF INDUSTRIAL GASES	195	1.51%
MANUFACTURE OF DYES AND PIGMENTS	14	0.11%



Others

When it comes to employees the sizes of firms vary. Some 355 have less than 50 employees, 45 fall in the 50 to 250 range, 9 count more than 250 employees \*.

\* Companies without data in the number of employees at end of the year are not taken into consideration.



The employees of the leading 10 companies in terms of numbers make up 37.61% of the workforce in the industry in 2014.

## TOP 10 COMPANIES BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

RANK	COMPANY	NUMBER OF EMPLOYEES	SHARE
1	NEOCHIM AD	1,222	9.46%
2	FIKOSOTA OOD	652	5.05%
3	AGROPOLYCHIM AD	610	4.72%
4	SOLVAY SODI AD	466	3.61%
5	BALEV KORPOREYSHAN EOOD	426	3.30%
6	ORGACHIM AD	346	2.68%
7	SVILOZA YARN EOOD	316	2.45%
8	DZOBELE BULGARIA EOOD	302	2.34%
9	MEKSON OOD	279	2.16%
10	AROMA AD	241	1.87%

The Manufacture of chemicals and chemical products industry is the 38th largest employer in the country with 12,922 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 204,297 and Libraries, archives, museums and other cultural activities at the bottom with 66 employees.

The Manufacture of chemicals and chemical products's share in the country's total employment was 0.59% in 2014, 0.63% in 2013 and 0.55% in 2012.

We expect, based on the trend in the last three years, the number of employees of the Manufacture of chemicals and chemical products industry to change at a compound annual growth rate (CAGR) of 12.99% in 2015.

# The industry is represented by the following companies

<u></u>			
GAL - 1EOOD			ARKAN 505 EOOD
	TRIGLAV-EDELVAYS EOOD	BULKEM KAMPANI OOD	BREDIS OOD
ET ELENKA-ELENKA PETKOVA			ANTIKOROZA EOOD
MOSKOV I SIN EOOD	KEMIKAL PRODAKSHAN OOD	FLORGARDEN EOOD	
HIMKOLOR AD		NGP-FARM EOOD	HIM KOMERS - 2007 OOD
	RISON OOD	RAPID OYL INDUSTRI EOOD	ESTILAB - STOYAN STOYANOV
INTEGRAL DZHI EF EOOD	PAUTALIYA EKOLAYT EOOD	NIPES EOOD	ROZARIUM OOD
	FARMATSEVTICHNI HIMIKALI AD		ET MALAHIT - VENTSISLAV LOZANOV
PI SI ES BULGARIA OOD	MARISAN I KOLEV AD	DIK FARM OOD	TERA AKTIV EOOD
111 SKIN - BG OOD	KRIAL GRUP EOOD	ARSI KOZMETIKS EOOD	PROMOPAK OOD
TEKSTURA EOOD	EKOTEH OOD	RELINA EOOD	ATANAS YORDANOV RADEV ZP
BURANOVI KOLOR OOD	AVALON INDASTRI AD	AROM OOD	LAVENA AD
KOROLA OOD	ET GELMAR-ANGEL ZLATKOV	SPETSIALNI POLIMERI OOD	ET VLADIMIR VALKOV
ET ARKO 39 - ARMAN HOVSEPYAN	KRIOTEHGAZ LEKO KO EOOD	ET BOBO - BORISLAV STEFANOV	SIGNALIZATSIYA OOD
KOBRA PRO EOOD	ORGACHIM AD	GRADI I KO EOOD	VIOPRODUKT EOOD
YUKON-GE EOOD	AVIS DIZAYN OOD	RUSE KEMIKALS AD	ET VIDMAR - VIDIN MARINOV
VENASROUZES LABSALYUSHANS OOD	YOD AD	SVETOGOR EOOD	AVEYA GRUP EOOD
STROM 21 OOD	SIPO TREYDING OOD	DERMAKS OOD	ARITEKO OOD
BIOTREYD BULGARIA OOD	STS HOLDING GRUP OOD	EOOD INTER HIM GRUP	IKAROV EOOD
DORI LUKS OOD	MERK 81 EOOD	BALEV KORPOREYSHAN EOOD	MAYAANA EOOD
TREVEKS EOOD	PRISTA RISAYKLING AD	GOLD EMPAER EOOD	NTM-HIM OOD
PERILIS TREYDING EOOD	KRASIMA EOOD	L I A VEYP EOOD	BIOLAND BULGARIA EOOD
PROFIKS BULGARIA OOD	OOD VETHIM OOD	VSV OOD	TSAKI OOD
ET IN LOKO - T. YORDANOVA	SOLVEKS - KOZMETICHNI PRODUKTI OOD	DIDAKTA EOOD	APOLON-V OOD
ET EVEKS	ET SVETOSLAV BOZHINOV	KOZMEKYUTIKAL SALYUSHANS END PRODUKTS	MOTA 6 LABORATORI STOYANKA ROGANSKA ET
AIBO-S EOOD	MIYA TREYD EOOD	EOOD	DAGA PLYUS OOD
GRIYN OYL EOOD	DOLINATA NA BILKITE EOOD	ROZA-ETERNA OOD	BIO GLANTS OOD
TERA STAR OOD	BULEKO 2000 OOD	INDUSTRIALNA HIMIYA EOOD	BILMAT OOD
MORAVA BALM EOOD	ASTI KOZMETIKS OOD	D.E.U.S. EOOD	ET KEVORK HACHUYAN-MASIS
LIIV 1 EOOD	ET RACHEV - LYUBOZAR RACHEV	SEVAN S.V. EOOD	SINAPS-ESKL SD
POLIHIM-SS OYL OOD	SIDEKS OOD	NINAHIM EOOD	HIMATEH AD
DZHORTANI EOOD	ARTHIM - PASKOV I VELINOV OOD	FARMA VET OOD	B.D. VARNA OOD
SVILOZA YARN EOOD	IZOLA PETROV EOOD	LACHEZAR 1 EOOD	SOLVAY SODI AD
DZHI BI SI INDUSTRIALNA GRUPA EOOD	PITIYA INSTITUT PO BIOTEHNOLOGII EOOD	UNIVERSAL OOD	BATERIA AD
KASIOPEYA-17 OOD	RAYT AEROSPEYS	EOOD NAYBO EOOD	RIVANA EOOD
OOD AGROBIOSTIM	VIP SISTEMS SOFIYA OOD	VEREYA HIM OOD	KYULANOV INZHENERING EOOD
AGRIA AD	ATO EOOD	SIMAKOM EOOD	BLU EAR BG EOOD
FIONNA KOZMETIKS EOOD	AYMAR 44 OOD	DON KONSTRAKSHAN PRODUKTS BULGARIA EAD	GORSI OOD
GIP EOOD	ET ANGEL TUPAROV	VERILA INVEST AD	TSILKOV OOD
ET DINO - 5 KRASIMIR TSANKOV	ET GEORGI GEORGIEV	- STEALIT OOD	APOLON INVEST BG OOD
ET FLORA OYL - PAVEL PENEV	PRIMA MARKET OOD	BALGARSKA ROZA 2 - SOFIYA OOD	YANA KESAR OOD
EKOTEHNOLADZHIS OOD	MAZHOLIK GRUP EOOD	RUEN LES EOOD	HIMISTIL OOD
ABVAS EOOD	VIPERA HIMIKAL EOOD	- ZHIVAS OOD	NEYCHARAL GARDAN EOOD
LEGE ARTIS SINTEZ OOD	EKOINVEST 13 OOD	FEROBOT OOD	TEKOM AD
SADAT OOD	ESTER OYL NACHEVI OOD	VIDEKS AD	SIAD BULGARIA EOOD
H.E.L.A. HIM OOD	AGROSPEYS OOD	- KOMERG EOOD	ETA METAL EOOD
ROBERTET BULGARIA EOOD	BI AY PI OOD	BILKA LAYFSTAYL OOD	KOREKT OYL GRUP OOD
AGROBIOVET EOOD	HIMIKS BULGARIA EOOD	AROMA AD	RAPID 48 PETAR KRASTEV ET
BALGARSKA ROZA-16 EOOD	MEGAHIM AD	DAN SUPER LUSTRO OOD	ET STAYK I
LEMNA EKOINEST-BULGARIA AD	ZHULI-GEORGI KITANOV EOOD	ORGAHIM REZINS AD	SIRONA AD
VIA NATURAL EOOD	ALEKS HIM OOD	BAGAR EOOD	AKRIPOL KOUTINGS OOD
BURALLOOD	SARAHIM EOOD	BI EYCH BI 2009 EOOD	MEDIKOFARM-K EOOD
EOOD SI - KOMPLEKS	ET LEMA-MARIN TODOROV	LORKA EOOD	IZIRA 1 EOOD
KERAKRILEOOD	DRAGO TSENKOV EOOD	SPIROV OOD	SISO 2008 OOD
KAMCHATKA A OOD	ET TSVETANKA TOLEVA - FLORANS	ET EVGENI TSILKOV	DIAHIM EAD
VAYS HOLDING OOD	KEMAKS OOD	EKOINVEST EOOD	BELERSI EOOD
POLIRTEHNIK EOOD	BIOREN EOOD	ET BODI D DOBRI DOBREV	NANOSTRUKTURI SS OOD
EMERIOOD	ET ETERIKA - KALINA AMALIEVA	SD BIOGAZ INZHENERING	OOD HIMEKS VM
VITAL-IMPEKS EOOD	EKSON OOD	SOLIDO KOZMETIKS OOD	K-IOOD
		- KOBRA KEM OOD	

BIOHIMTEH OOD
BO INZHENERING KOMERS EOOD
BIOPROTSES OOD
HEROS NORD OOD
STROYPROEKT EOOD BANPO EOOD
BULEKOMAT AD
LA FAM EOOD
BYULPA EOOD
BODI BYUTI EOOD
ET ENZET-NIKOLAY TSENOV
BS KOZMETIKS EOOD
FAYN PARFYUMERI EOOD
TIVES KOZMETIK OOD
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BODI KOLOR OOD
ALMAGEST AD
ET BISER KAMENOV
P.P.D. EOOD
ET UNIKOR- KRASTYU PUSALSKI
ET DOSHEV - STOYAN DOSHEV
KONTINVEST OOD
EVROHIM 08 EOOD
FLORANS GRUP EOOD
VERILA DITARDZHANTS AD
GDEM OOD
HORTO EOOD
EOOD NATURAL KOZMETIK
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ADA EOOD
HERMETIKS OOD
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HIMIK 59 EOOD
ZIKO ZDRAVKO SMOKEVSKI ET
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GEYA OOD
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VARIANT EOOD MARIYA 971 OOD
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ET STANDART-D.SHISHMANOV
ET BARAKUDA - TODOR MARKOV
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DENITA OOD
BIO FRESH OOD
ERIDAN OOD
SOMET LL OOD
ORIKA MED BULGARIA AD
ETERIKA EOOD
EVROPA TREYDING 13 EOOD
TONESH OOD
BUL FITO OYLS AD
BIOGENIK OOD
CHEST 2007 EOOD
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ET FIOVITA-ZHIVKO ZHELEZOV NELIDA PRO DERMA KOZMETIKS EOOD
ROSIKA 77 OOD
BIO GORIVA VARNA OOD
SOLVO OOD
ALBA GRUPS EOOD
INOVEYSHAN FARMA EOOD
EKOHIM OOD
ET KONTROL DVT VASIL TANDOV
TPK HARAMLIETS
OLIMP-7 EOOD
HIGIENNO - MEDITSINSKA INDUSTRIYA EOOD
REFIT BG EOOD
HIMTEKS KOMERS 2009 OOD
EKO CHIFLIK ROSITSA AD BULATTARS PRODAKSHAN KOMPANI OOD
ET PK LYUBOMIR KOSTOV
LEPI-8 EOOD
KORONA LAV OOD
VEKTOR OOD
IVA INTERNESHANAL EOOD
DAYLEKS OOD
EKO BULETERA EOOD
AVANGARDEKS EOOD
INA EOOD
FEERIYA 98 EOOD
KARIBI EOOD
AROMATARIUM OOD
MEKSON OOD
NANO-SS AD
ET N.BOTEV - LOTOS - V.VICHEV
AROMA ESANS OOD
KRABOR-76 EOOD BULKARBON EOOD

AVEKSA OOD	
RIRODNI PRODUKTI EOOD	
UPRO-94 OOD	
'IGI 87 EOOD	
DRENDA GRUP OOD	
IO DZHI KOZMETIKS OOD	
DENEB AD	
ABOR BORIS ILIEV ET	
ERIMANIYA DIZAYN EOOD	
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MRITA OOD	
KOFOL AD	
AVAOYL OOD	
ALEN-N EOOD	
LMIRA M EOOD	
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GRIFLOR OOD	
IMA-03 OOD	
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ALKANHIM 59 OOD	
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IMPO EOOD
ALTA OYLS EOOD
EKSPAL BULGARIA AD GABROVO
APOLON HIMI OOD
ARIES KOZMETIKS 00D
TEHNOKOREKT EOOD
SREDNOGORSKA ROZA EOOD
PLAM 07 EOOD
VEK-HOTELSKI KONSUMATIVI EOOD
RIL SOUPS OOD
PESTHIM EOOD
SALMERO OOD
IVKO-3 EOOD
ET NIKOLCHO KOLEV
BERZHE TRAKIYA EOOD
NEOCHIM AD
HAY KOZMETIKS OOD
ET POLIHIMTEH - PETAR KOPCHEV
FENOPLAST 99 EOOD
ENERDZHI MOTORS OOD
KANCHEVI OOD
KRIIMISOAPS EOOD
KRIOKOMERS OOD
AMKO OOD
ET IVAN KARAKASHEV-CHARTALA
LEDEN EOOD
AGRO BIO TREYD PRO 2000 EOOD
MITIKON TREYD 10 EOOD
BIO AROMATIK EOOD
ALEL EOOD
PRESTIZH 2007 EOOD
ARTEKOLOR OOD
SELT OOD
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	INTERPLEKS BG EOOD
KRISAL BALKAN RVD OOD	
	HIMICHESKI ZAVOD PANAYOT VOLOV AD
ET TSAZHE - PETRIYA TSANEVA	SODI TEHNOLADZHI EOOD
BYUTI FENTAZI EOOD	ET LABORATORIYA LAKSIFERT - NADYA SHULEVA
NATYURBEYS AD	ELDI 80 OOD
RUBELLA BYUTI AD	DOMEKSO KEMIKALS EOOD
SOLO EOOD	MAKROHIM OOD
ET VOLKOHIM-STOIL VALKOV-GEORGI VALKOV	LAVAPRODUKT EOOD
TSUKOR KOZMETIK EOOD	ZLATANOV 95 OOD
AGIVA OOD	KARBOL EOOD
TREYD KOMERS A I V OOD	ALTEYA ORGANIKS - OOD
EKOPLAST FAYBAR AD	SEMYONOV INDASTRI OOD
KARBONTEH OOD	OOD DIT KOMERS
AVITOHOL KOZMETIKS EOOD	INTERMED 1 EOOD
SUPERFINISH 2000 OOD	FRESH-BI EOOD
BIOFARMA LABORATORIS OOD	DZHANKAR EOOD
HIDROHIM OOD	ET DIMITAR POPOV - 68
MULTIIMPEKS EOOD	LED ENERDZHI EOOD
KAPRIKORN KEMIKALS GRUP OOD	GIPI-STAYL EOOD
GYUNEY OOD	BULVETHIM OOD
	H I S ENVIRONMENTAL TEHNOLODZHI
	EKSPORT OYL OOD
	ET LILIYA-V - VESELIN ILIEV
	ROZA INVEST KAPITAL EOOD
DONIKO 1 EOOD UNIVERSALSTROY OOD	MARVINA 70 EOOD ESTEL PRODUKTI EOOD
AURIMETRIYA EOOD	FITOEFEKT EOOD
YUROLAYTARZ PLAM BULGARIA AD	BAM KEMIKAL I KOZMETIK OOD
TOBEKS-KO EOOD	GLAZURA OOD
AKZ INZHENERING OOD	ROSARA KOZMETIKS OOD
B - KONTAKT OOD	NITI EAD
ESTERI OOD	KEMKOS EOOD
ET DESANT - IVAN VASILEV	MINERALKOMERS AD
EN END KEY KOZMETIKS DIVELOPMANTS OOD	EKO PELET INDASTRI EOOD
GAMAKOL EOOD	EKOBIOVET EOOD
PAZ OYL EOOD	ET DAMASTSENA-STOYAN STOYANOV
EKOKOMERS NEK OOD	ASTRA BIOPLANT EOOD
ALIFOS BULGARIA EAD	
BELINVEST AD	
HENTSH AD	
DARVOPROTEKT EOOD	
HIMEM EOOD VRATSA	
ET POLIPLASTIK INZHENERING-BORISLAV DIMITROV	
INDUSTRIALEN PARK SILISTRA AD	
FARMADENT-BIO OOD	
NIYA - MILVA EOOD	
ESKANA INVEST 96 AD	
BULGARSKA ROZA AD	
PROFEKS BIOPRODUKTI OOD	
NANOSINTEZ OOD	
ROZABUL OOD	
HIM GAD OOD	
AKTIV SIP OOD	
BIOHUM EOOD	
ET NADA NADKA TSENOVA	
TRUDOVO-PROIZVODSTVENA KOOPERATSIYA SVEZHEST	
NIG-KOL EOOD	
ASK BUL EOOD	
VIN. S. INDUSTRIYS OOD	
FB REAGENTI OOD	
ET ANTON TONCHEV - MAVEKS	

# Do not hesitate to contact us

We'd be glad to discuss our services or your project in detail and help you come up with a solution.

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